# Preserving, Protecting and Producing

*County Commitment to Reduce Housing Cost Burdens* 

# PLCC Housing Accelerator Action Team Distressed Properties Discussion



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### Protecting Residents from Displacement

### 28,500 NOAH - up to 11,000 at risk by 2030

County Tools for creating dedicated affordable units includes

- Code inspects 100% of units in 'Troubled' buildings annually
- Acquisition financing Affordable Housing Opportunity Fund
- Housing Initiative Fund gap financing for long-term affordability
- Right of First Refusal on all Multifamily sales of 4 units or greater
- PILOT real estate tax abatement for long-term dedicated affordability
- Rental Agreements to extend affordability

# Impact of Financing Support in FY22

- 16 projects committed ; 1,214 affordable units; 627 Preservation, 587 Production
- \$69 million of County loan financing committed; Average cost is \$56,000 per unit
- 11 different development partners, including for-profit and non-profit
- 694 units preserved through Rental Agreements in FY22
- 320 MPDU (185 rental/135 for sale) created in calendar year 2021

# \$100 million HIF Long-Term Lending Capacity in FY23

#### More than double previous annual appropriations

- \$40 million dedicated for NOAH preservation projects
- \$60 million flexible for Acquisition, Production and Preservation
- Up to 2,000 dedicated units targeted at recent average HIF per unit
- DHCA Lending Guidelines the same for HIF Lending, prioritizing deeper AMI, family sized units, County-wide availability

# Affordable Housing Opportunity Fund (AHOF)

- AHOF is opened for Applications March 2022
  - The National Housing Trust Community Development Fund providing Fund Manager services
  - Applications submitted to NHTCDF Affordable Housing Opportunity Fund | National Housing Trust
- The County \$20 million committed to support NHTCDF funding, creating at least \$80 million total lending
- Financing structured to meet acquisition market pricing and timing requirements
  - Three-year loans to provide time to arrange long-term affordability financing
  - Acquisitions require 10-year affordability restrictions, extended at permanent financing
- NHTCDF evaluates applications, arranges additional capital and recommends transactions to DHCA
  - NHTCDF offers pre-development financing, improved terms for Purple Line and deeper affordability

### Right of First Refusal and PILOT

Montgomery County ROFR opportunity on all Multifamily sales 4 units or greater

- 2021 \$3.5 billion in sales/ 12,500 units, \$284,000 avg per unit
- 2020 \$1.4B in sales/ 6,200 units , \$218,000 avg per unit
- ROFR requires County purchase using cash on hand, limiting size
- Acquired and resold 68 units, protected 450 units with rental and PILOT agreements

#### PILOT

- By Right PILOT on 100% of units for non-profit owners with more than half units newly restricted at 60% AMI for at least 15 years
- Negotiated PILOT on other properties with regulated units, at a per unit amount

# Working with DHCA

Discuss Affordable Housing Capital projects:

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Receive information to share with renters and homeowners:

<u>DHCA@montgomerycountymd.gov</u>

Visit our:

- DHCA Website: <u>www.montgomerycountymd.gov/dhca</u>
- DHCA Annual Report: <u>www.montgomerycountymd.gov/dhca/reports.html</u>